



Junior Underwriter Job Description

Company Summary

Founded in 2000, and aligned with AmWINS in 2016, **True Benefit** (www.true-benefit.com) assists businesses in developing comprehensive strategies for their Employee Benefit programs. Our rapidly growing company is looking for top talent to join our underwriting team. While we are a smaller company, there are true prospects for growth in multiple areas: sales, pricing, technology, data analytics and project management. AmWINS (our parent company) is the Largest P&C and Wholesale Insurance Broker in the US and the 14th largest Insurance Brokerage in the world.

We are building an environment and culture that questions the status quo in the health care industry, leveraging our relationships and resources to improve the health and well-being of our clients and their employees. True Benefit is seeking to add a Junior Underwriter to their growing team in **Branford, CT** (Near New Haven) or **Plainville, CT** (Near Hartford).

Job Description

If you have the ability to assess situations quickly, apply established protocols, and work well with others, we want you on our team. We are looking for a detail oriented, critical thinker who is able to take initiative and work consultatively with others. This person will work efficiently and effectively to meet contracted turnaround times. We look to our analysts to be the best in the business, both analytically and in their ability to communicate their findings. Responsibilities include but are not limited to:

- Prepare rate quotations, product and benefit recommendations and risk arrangements with particular emphasis on assessing risk and reaching an appropriate level of premium, within parameters, to both sustain the profitability of our business while achieving growth objectives.
- Develop and maintain strong relationships and credibility with sales force and health insurance carriers.
- Continually develop and share your industry knowledge and educate our expanding sales force on pricing principles and methods.
- Contribute recommendations and support to initiatives focused on improving processes, procedures and practices.
- Perform analyses using a range of productivity and analytical tools to analyze historical performance and identify opportunities for improvement.

We are looking for the following background and attributes:

- Strategic thinking and decision-making skills
- Well-developed verbal and written communication skills
- Ability to work well in team-based environment
- Ability to adapt in a rapidly changing environment
- Strong math or financial skills
- Working knowledge of Microsoft Excel and PowerPoint
- Excellent organizational and interpersonal skills
- Basic data analytics and PowerBI/Tableau skills a plus
- Bachelor's degree in Business, Economics, or other applicable major
- No prior health benefits experience necessary, 0-1 years of internship experience in an office setting a plus

We strive to be an employer of choice and offer a unique blend of benefits and perks.

- Competitive and comprehensive compensation
- Benefits program that includes:
 - Medical, Dental, Vision, Prescription, Disability and Group Life insurance
 - 401k matching
 - 15 days Paid Time-Off
 - Company paid Holidays, One Floating Holiday
 - Eligible for yearend performance bonus once requirements are met
 - Charitable donation matching
 - Supportive Environment
 - Business Casual attire

Equal Opportunity Policy: The acceptance of the requested information for consideration and referral of candidates will be without regard to a candidate's race, creed, color, age, gender, marital status, veteran status, national origin, sexual orientation/identification/expression, disability status, or weight and will be based solely on the candidate's qualifications for the position. We are an equal opportunity employer.