



Experienced Underwriter Job Description

Company Summary

Founded in 2000, **True Benefit** assists businesses in developing comprehensive strategies for their Employee Benefit programs. Our small and rapidly growing company is looking for top talent to join our underwriting group. Our combination of a small start-up culture aligned within a larger entity (AmWINS) provides true prospects for growth in multiple areas- sales, and underwriting, technology, and project management.

We want to create an environment and culture that supports the questioning of the status quo in the health care industry, ultimately leveraging our relationships and resources to improve the health and well-being of our clients and their employees. **True Benefit** is looking to add an **Experienced Underwriter** to their growing team in **Branford, CT (Near New Haven) or Plainville, CT (Near Hartford)**.

Job Description

If you have a proven ability to access situations quickly, apply established protocols against cases, think strategically, and reach consensus within an organization, we want you on our team. We are seeking an experienced, consultative healthcare underwriter to be a key member of our business. We look to our underwriters to be the best in the business, both analytically and in their ability to communicate their findings. Responsibilities include but are not limited to:

- Prepare and guide rate quotations, product and benefit recommendations and risk arrangements with particular emphasis on assessing risk and reaching an appropriate level of premium, within parameters, to both protect our book of business, yet still grow the book.
- Develop and maintain strong relationship and credibility with sales force and health plans.
- Diligently share your industry knowledge and continually educate our expanding sales force in underwriting principles and methods.
- Actively supports and collaborates with other underwriters
- Contribute recommendations and support to initiatives focused on improving underwriting processes, procedures and practices.

We are looking for the following background and attributes:

- At least 3 years of Healthcare Rating/Pricing/Underwriting
- Experience MUST be from Health Insurance Industry
- Financial analysis experience in a benefit brokerage environment or healthcare insurance carrier
- Advanced Microsoft Excel and PowerPoint Skills
- Excellent analytical, organizational, and interpersonal skills
- Strategic thinking and decision-making skills
- Well-developed verbal and written communication skills
- Ability to work well in team-based environment
- Bachelor's degree

We strive to be an employer of choice and offer a unique blend of benefits and perks.

- Competitive and comprehensive compensation
- Benefits program that includes:
 - Health, Dental, Vision, Prescription, Disability and Group Life insurance
 - 401k
 - Paid-Time-Off
 - Charitable donation matching
- Flexible work arrangement, with the ability to work from home one day a week